TeamCain

Management Offering

I.T. Strategic Planning
Aligning IT with Business

Business Driver

Aligning information systems to corporate goals and business objectives is one of the most common concerns in surveys of information system executives today.

Most CIO's are expected to turn their IT services into a key enabler for business strategy and even a means of competitive advantage.

So how do they get there?

How do they align to the business and justify where their budget dollars need to be spent?

How can they verify their success?

Roadmap to Success

At TeamCain we have a team of experts who have been in your shoes and have successfully aligned their IT strategies to the business. We have a methodology based on past success to assist our clients to achieve the benefits of IT Strategic Planning and execution.

Achieve Company Objectives

Better Investment of IT Dollars

Improve Satisfaction of IT Services

Solution

Step 1: Creating an IT strategic plan must first start from the top down, focused on **Corporate Priorities**. Reviewing the Company Vision, Mission and Objectives is essential to understand the business philosophy of the organization. Large Corporate goals may highlight some very strategic initiatives that will require alignment corporate wide.

For example if a company has a large Distribution focus, and the key operating metrics are on-time deliveries or same day service, implementing an automated warehouse may become a corporate objective.

If an organization is striving for customer intimacy, a customer relationship management process and tools may be strategic. In many of these initiatives IT investments are catalysts for organizational change.

Other projects may be aligned to the companies cash flow or financial obligations to stakeholders, and strong Business Intelligence tools and methods can provide the means to achieve this.

Some leading edge organizations rely on strong knowledge management functions to continually seek out external information to assist with changing business needs.

Step 2: The next step will focus on your **Business-Driven priorities**. Each department will have individual goals to meet the overall company objectives. Our goal is to align with the departmental action plans and budgets during the planning stage or yearly budget cycle to ensure the IT components are included, for both budgets and resources. Each department will also have metrics with which they will be measured and BI tools will be imperative to make better decisions.
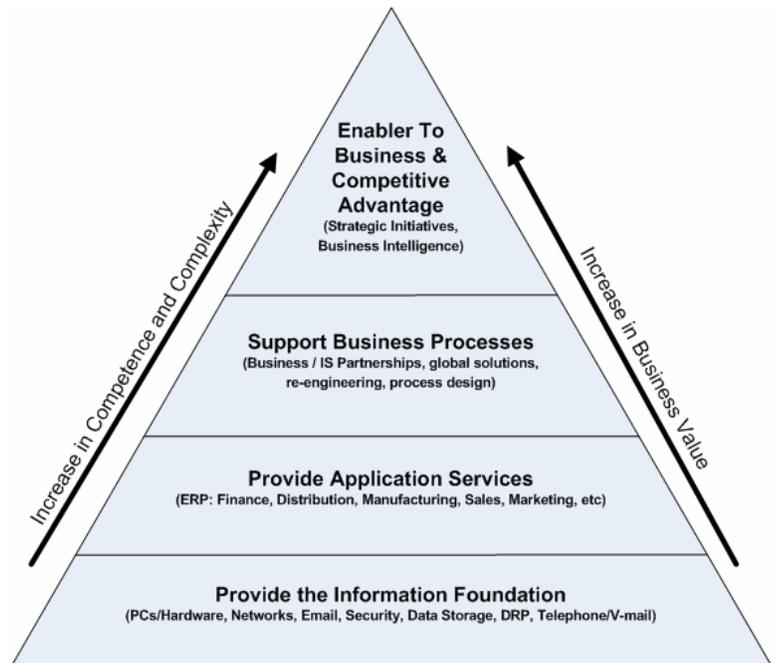
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Step 3: Next we must clearly identify the **Results-Driven Strategies** within the IT Strategic Plan. This is the operational aspect of IT, and supports all previously implemented projects. It is critical to have sufficient funding and support structure in this area to support the Application Services and Information Foundation.

Existing **ERP** Systems need to have a long term **Roadmap** to determine new features / functions or versions to be implemented. Extending the investment by implementing advanced features, often prove to be beneficial and cost effective.

Step 4: An Infrastructure Roadmap must also be developed to keep the organization at proper hardware levels, supportable software release levels, a robust corporate security level and have effective recovery solutions in place.

Operational excellence for IT is often measured by the effectiveness of the support structure for an organization. Strategic excellence for IT adds the top layers to the equation.

Increase in Competence and Complexity

Increase in Business Value

Enabler To Business & Competitive Advantage
(Strategic Initiatives, Business Intelligence)

Support Business Processes
(Business / IS Partnerships, global solutions, re-engineering, process design)

Provide Application Services
(ERP: Finance, Distribution, Manufacturing, Sales, Marketing, etc)

Provide the Information Foundation
(PCs/Hardware, Networks, Email, Security, Data Storage, DRP, Telephone/V-mail)

To find out more about how TeamCain can assist you in your IT Strategic Planning or in developing your ERP Roadmap, please contact us today.

TeamCain is an award winning solutions provider. We specialize in ERP implementation services and value added products.

We help our clients achieve their business objectives through our; **J.D. Edwards consulting practice** for EnterpriseOne and World, our **RF-SMART** automated data collection and advanced warehouse management specialty, our **Create!form** output management and electronic distribution and storage solution, and our **Business Intelligence** offerings.

Our customers tell us what makes us different from other consulting firms is our depth of **experience** and core **integrity**.

As a client of TeamCain we guarantee a partnership that will integrate our extensive business knowledge to help your company function at an elite level.

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